

BORN TO WIN



Welcome!

Your hosts... **Tom Ziglar** (proud son of Zig Ziglar) and
Howard Partridge (Ziglar small business coach)

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"Zig Ziglar is the real deal! He's an authentic voice, a light, and a life-changing mentor and model for millions." —SETH GORDON

ZIG ZIGLAR



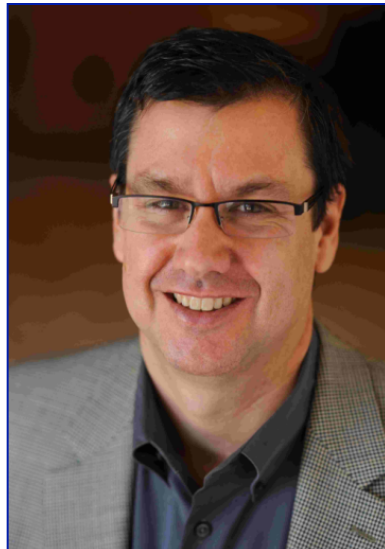
FIND YOUR SUCCESS CODE

BORN TO WIN

ZIG ZIGLAR
AND TOM ZIGLAR

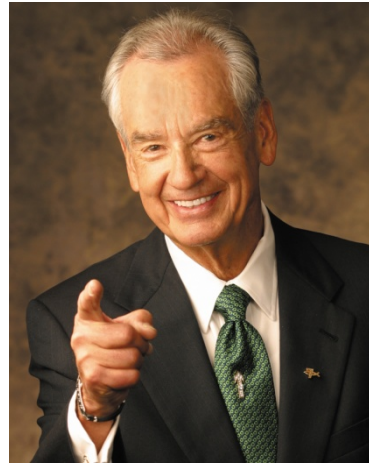
Recording...

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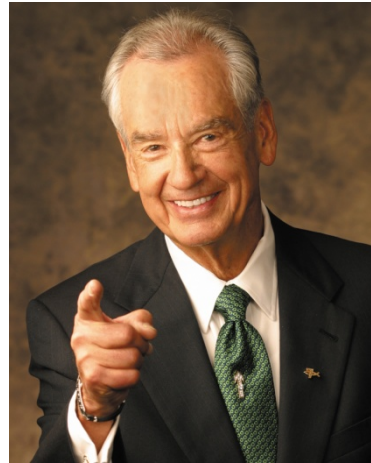
12 Week Born To Win Webinar Series

BORN TO WIN



*“You were born to win, but to be the winner you were born to be, you must **plan** to win and **prepare** to win. Then, and only then can you **expect** to win” – Zig Ziglar*

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*“You are **what you are** and **where you are** because of what has gone into your mind. You can change what you are and where you are by changing what goes into your mind.”*

– Zig Ziglar

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Review...

- Practice Prepares You For Victory
- The FEAR of Failure
- Practice the Little Things

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Part II: Preparing to Win

Chapter 8: Get the Right Advice

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Get the Right Advice

Be an Advice Miner

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Get the Right Advice

*“Bad Advice vs. Good Advice”
(Victor vs. PC Merrell)*

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Get the Right Advice

The 7 Characteristics of Good Personal Coaches

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Get the Right Advice

1. They have good character

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Get the Right Advice

2. They have track record of success

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Get the Right Advice

3. They are good listeners

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Get the Right Advice

4. They are good decision makers

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Get the Right Advice

5. They tell the truth (even when it hurts)

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Get the Right Advice

6. They have good relationships

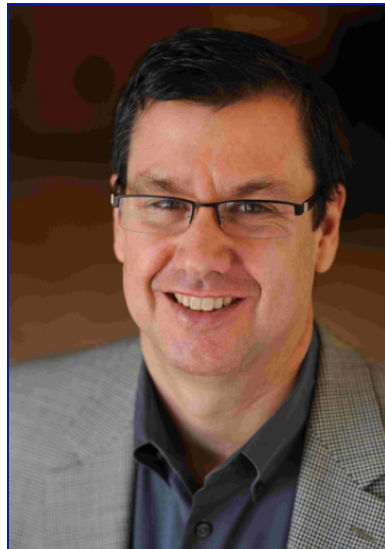
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Get the Right Advice

7. They celebrate the success of others

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Born To Win Business Growth Workshops

With Tom Ziglar and Howard Partridge

www.HowardPartridge.com/borntowin